



Operating and Financial Results

for the six months ended 30 June 2016

25 August 2016

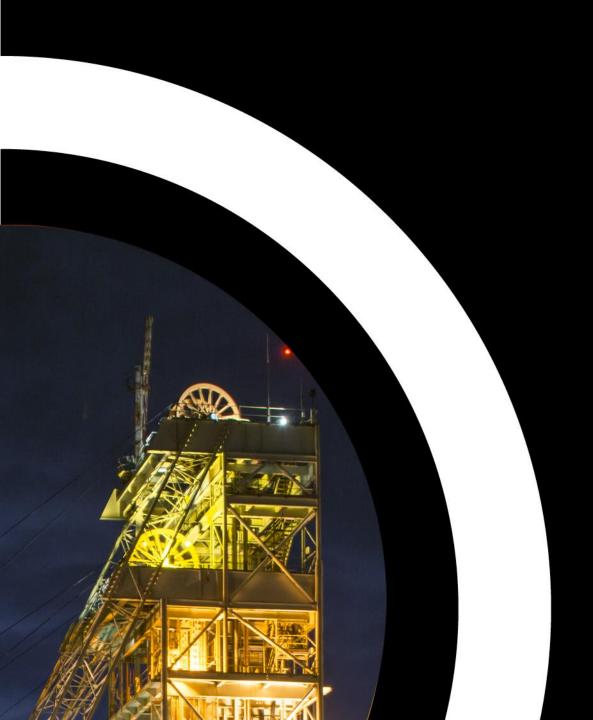
#### Disclaimer

## Sibanye

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### Agenda

- 1. Group Overview
- 2. Operational Review Gold and Platinum Divisions
- 3. Financial Review
- 4. Conclusion
- 5. Questions



## Sibanye

Group Overview

#### Safety remains our number one priority

- Disappointing regression in the safety performance of the Gold Division requires decisive action and has resulted in a review of Sibanye's safety strategy
- Peter Turner has been appointed SVP: Safety, Health and Environment for the group
- Sibanye is engaging with all stakeholders to jointly address the regression in safety
- The regression in the safety performance of the Gold Division impacted negatively on its potential







#### Section 54's

- SA mining sector safety performance has regressed YoY and must improve
- Where necessary, management will, and does, stop unsafe working places, without intervention from DMR
- Use of \$54 stoppages where appropriate are respected
- However \$54 stoppages are not always administered consistently, or in a manner which will result in improved safety towards the goal of zero harm
- Industry, CoM and Sibanye are engaging with the DMR on the matter a resolution will require special leadership from industry, DMR and all other stakeholders
- What is required is to implement safety stoppages such that safety continues to improve, while also reducing impact on operations
- Recent engagement with Minister of Mineral Resources constructive but greater alignment across the board is required

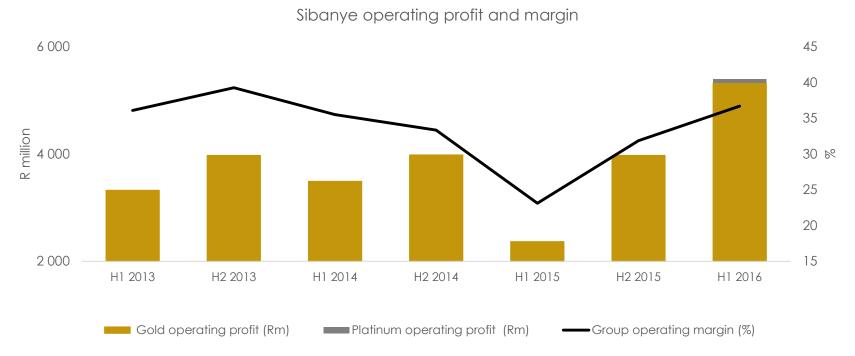






#### Salient features\*

- Operational performance:
  - Gold production 5% higher to 23 229kg (746 800oz)
  - Record attributable PGM (4E) production of 92 773oz for the June quarter
- Costs well managed
  - AISC of R448 922/kg increased by 3%
- Operating profit 128% higher at R5.4 billion (US\$350 million)

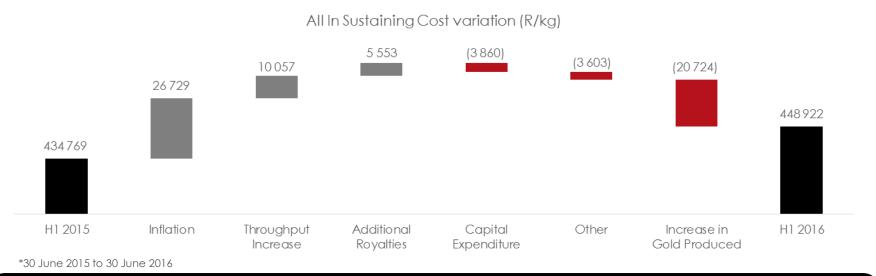


<sup>\*</sup>for the six months ended 30 June 2016 relative to six months ended 30 June 2015

#### Maintaining operational efficiency and focus

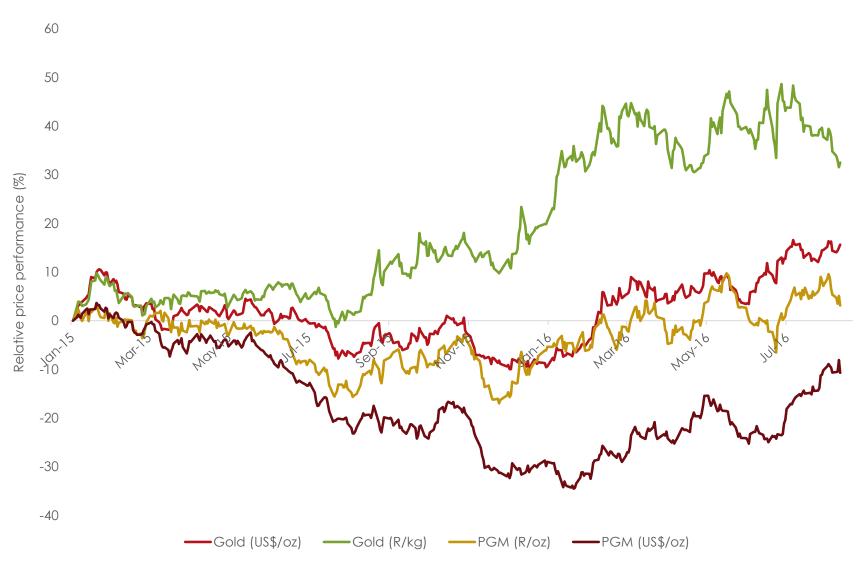


- Risk of operational complacency
  - Increased commodity prices and margins
  - Significant phantom share scheme payouts to middle management
- Renewed focus on efficiencies and cost management
  - Further Gold Division mining unit consolidation
  - Capitalising on the higher than expected gold price through incremental mining initiatives
  - Continuously driving productivity and efficiency improvements
  - Closure of loss making production business units that are being cross-subsidised
  - Ensuring platinum synergies are being realised



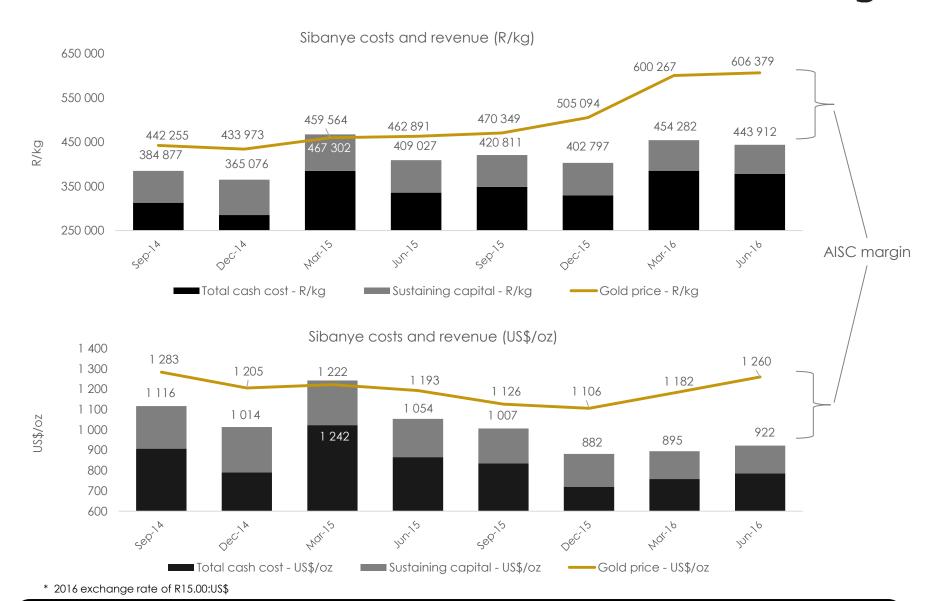
#### Relative metal price performance

## Sibanye



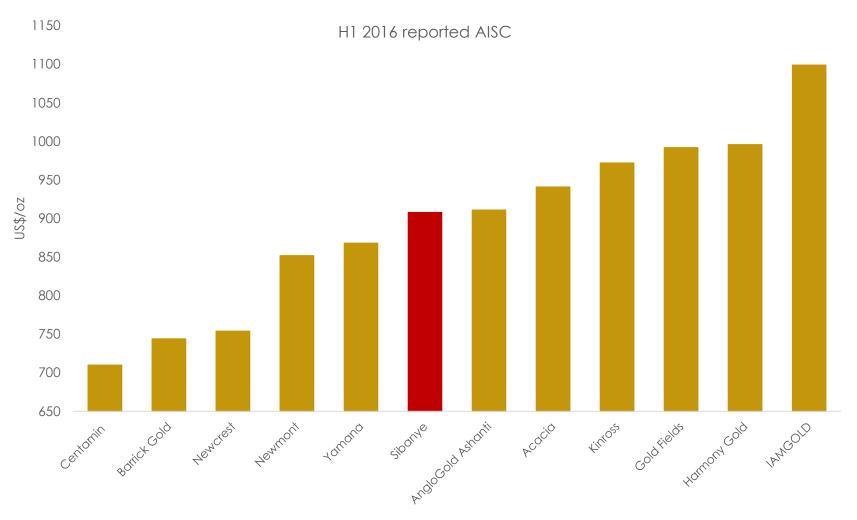
Source: iNet as at 11 August 2016

#### Operationally leveraged to US\$ gold price and rand



#### Competitive global cost position maintained





Source: Company releases, Qinisele Resources Research

#### Salient features\* continued

- Strong Balance Sheet despite net debt increasing to R4.4bn due to the Aquarius acquisition, with Net Debt:EBITDA of 0.41x
- Stability agreement with unions 3 year 2015 wage agreement secured
- Interim dividend for 2016 of 85 cps R785 million

\*For the six months ended 30 June 2016 relative to six months ended 30 June 2015

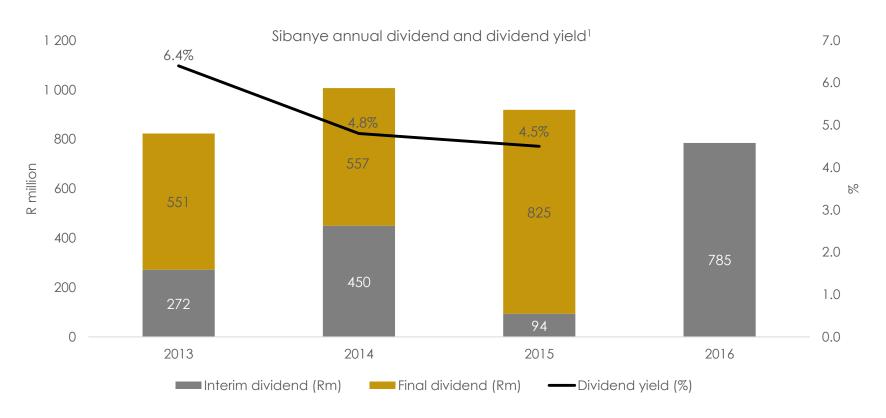






#### Delivering on dividend commitment

- Cumulative dividend of R3.5 billion paid to shareholders since listing
- Industry leading dividend yield maintained



<sup>&</sup>lt;sup>1</sup> Based on average share price during the year

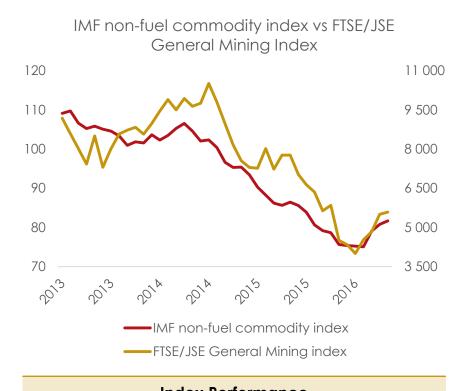
#### Superior value for shareholders



<sup>\*</sup> From listing on 11 February 2013 until 19 August 2016

#### Value creation strategy – a changing landscape

- Sibanye investment case not commodity specific but primary focus is still gold and PGMs
- Fewer distressed sellers due to corporate restructuring, deferral of capital expenditure and recovery in metal prices
- Increase in the number of parties willing to transact
- <u>But</u>... sharp increase in share prices has resulted in less obvious value opportunities
- Opportunities which offer cost and operational synergies remain of interest



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	IMF non-fuel Commodity Index	JSE FTSE General Mining Index	
Since SGL Listing	(25%)	(39%)	
YTD	8%	29%	



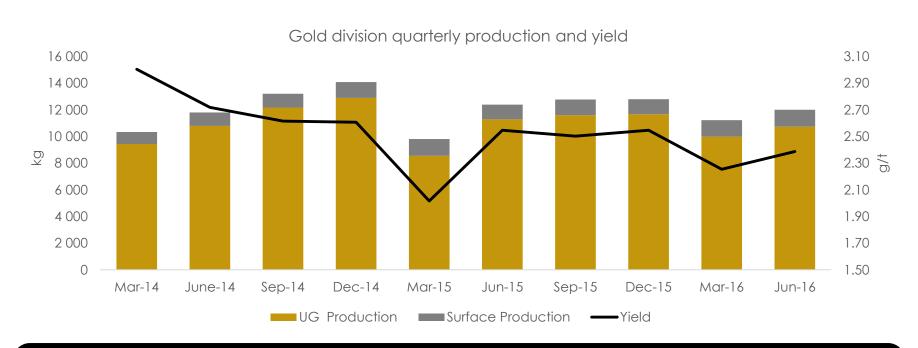


## Sibanye Gold Division

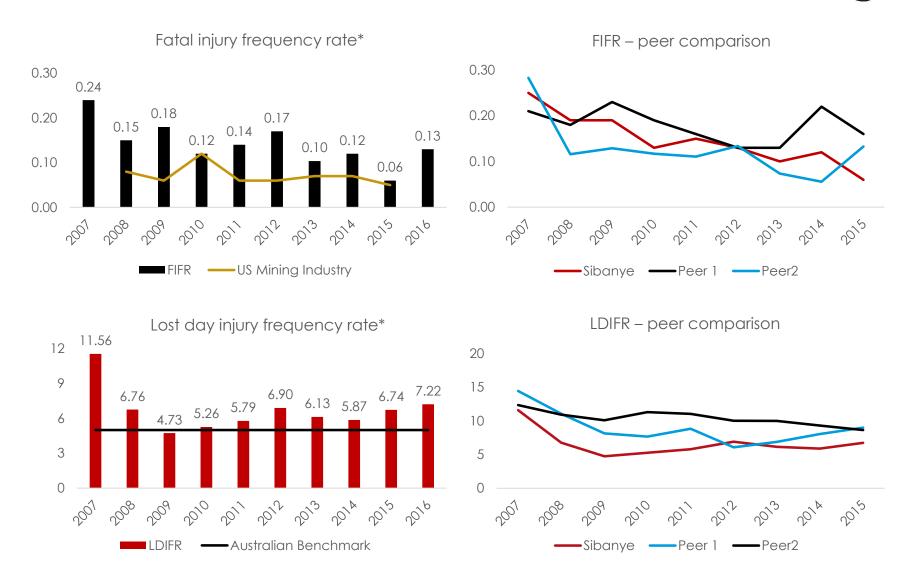
Operational review

#### Solid operational performance

- Regression in safety performance a major concern
- Gold Division production of 23 229kg (746 800oz) 5% higher year-on-year
- Opportunity loss of 1 268kg (40 700oz) as a result of operational disruptions
- Cooke 4 continues to underperform Section 189 notification issued
- Operations seasonally better in second half guidance maintained



#### Gold Division safety trends



<sup>\*</sup> Rates expressed per million man hours worked

#### Robust financial results



- Significant increase in operating profit driven by higher gold price and production
  - operating profit 125% higher at R5.3bn (US\$346m)
- Costs well managed, despite the impact of strike action and safety stoppages
  - TCC increased 4% to R381 635/kg down 17% in US\$ terms to US\$772/oz
  - AISC increased 3% to R448 922/kg down 20% in US\$ terms to US\$908/oz
- Organic projects at Kloof, Driefontein and Burnstone approved in 2015 extend Divisional LoM and offer significant gold price leverage



#### Investing in organic growth

- Approval of R3.6 billion for capital growth projects given in mid-2015
- Projects fundamentally robust in lower price environment (meet 15% (real after tax) hurdle rate at gold price of R450,000/kg)
- Significantly leveraged at gold price of R600 000/kg NPV is approximately R7 billion with IRRs between 20% and 30%
- Organic projects offer best return with lowest risk
  - well known and understood ore bodies and mining conditions
  - financed from operational cash flow
  - extend lives of existing operations enhancing ROIC







Project metrics (at R450 000/kg)	Unit	Kloof 4 Below Infrastructure	Driefontein 5 Below Infrastructure	Burnstone
Project life	Year	2015 to 2033	2015 to 2042	to 2038 (23 years at the 3km radius)
Project capital cost*	Rm	691	1 016	1 852
Gold ounces produced**	Moz	0.616	1.861	1.727
IRR (at R450 000/kg)	%	>15%	>15%	>15%
IRR (at R600 000/kg)	%	21%	27%	34%
NPV (at R600 000/kg)***	Rm	1 170	2 510	3 380

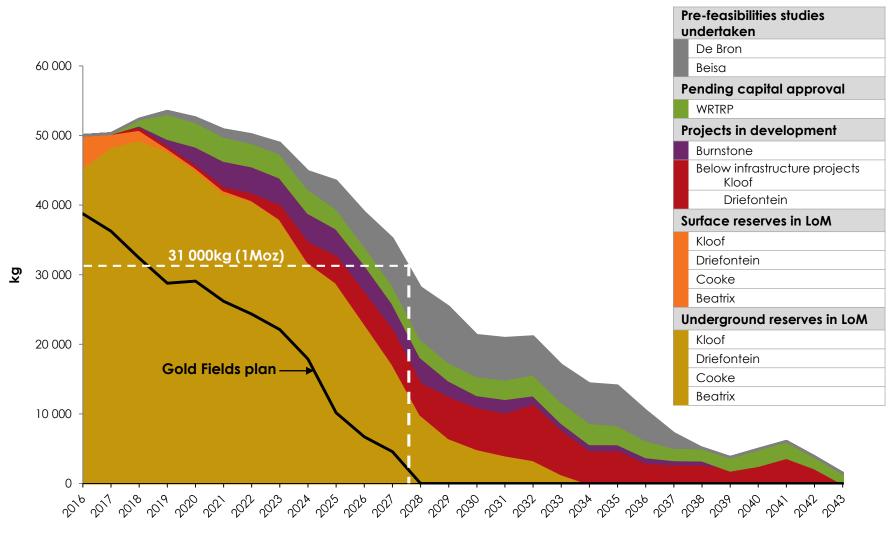
<sup>\*</sup> Costs in 2015 money terms as at time of the feasibility study

<sup>\*\*</sup> Reserves estimated at R450 000/kg

<sup>\*\*\*</sup> Using an 8% real discount rate

#### LoM reserve production profiles

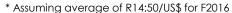
## Sibanye



**Note:** Project profile is based on pre-feasibility and feasibility studies as at December 2015 Based on Reserves declared as at 31 December 2015 Assumptions: Gold price: R430 000/kg, Uranium R1,455/lb (real 2015 terms)

#### F2016 outlook\*

- Gold production forecast: approximately 50 000 kg (1.6Moz)
- Forecast Total cash cost: approximately R355 000/kg (US\$760/oz)
- Forecast All-in sustaining cost: approximately R425 000/kg (US\$910/oz)
- Forecast capital expenditure: approximately R3.9 billion (US\$270 million)









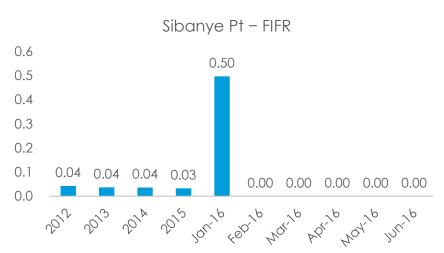


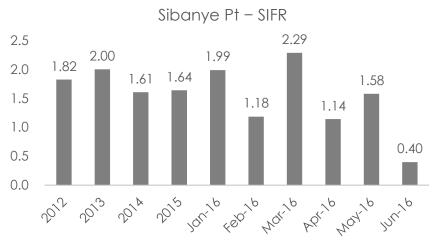


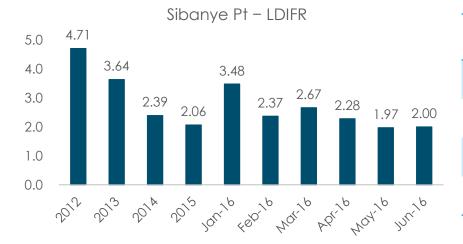
## Sibanye Platinum Division

Operational review

#### Safety performance - our key focus



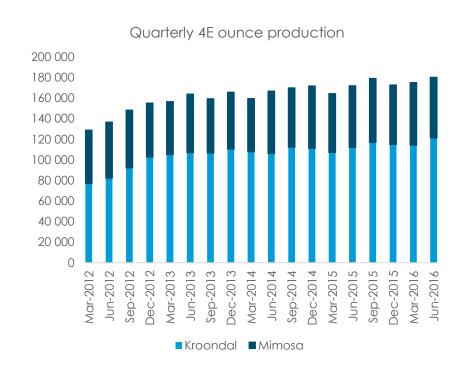




	12-month LTIFR		3-month LTIFR		
	Actual	Target	Actual	Target	
Kroondal	2.57	3.00	2.55	3.00	
Mimosa	1.36	0.00	0.92	0.00	
Platinum Mile	0.00	0.00	0.00	0.00	

#### Good operationally but prices have the final say

- A good safety performance delivered for the June 2016 quarter
- Excellent quarterly production of 92,773oz
   (4E) and good unit cost control from Kroondal and Mimosa
- Prevailing PGM prices remain low, squeezing margins
  - poor supply discipline has amplified price pressure
  - recent rand strength a further headwind
- Difficult decisions required as depletion of the resource without returns is not sustainable

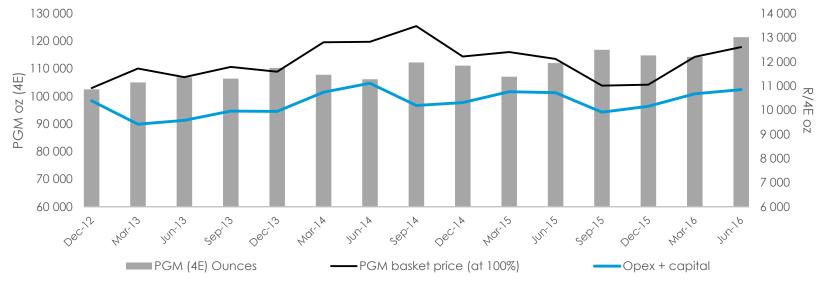


- Section 11 approval for Rustenburg acquisition anticipated during 4Q16
- Kroondal not involved in upcoming platinum sector wage negotiations
- Rustenburg conventional shafts performance of significant concern engaging with Anglo
- Despite synergies expected from consolidation of the Rustenburg region, tough decisions for the benefit of all stakeholders may still be required

#### Kroondal: record production offsets unit cost inflation



- Kroondal delivered consistently high production of 60,707oz (4E attributable) despite the impact of unprotected strike action and \$54 work stoppages:
  - 6% CAGR in 4E PGM production since 2011
  - despite mining cost inflation, real unit cost increases have been negated (R9,661/oz (4E) for the quarter)
- Controlling unit cost inflation by increasing throughput has limited scope
- At current prices (post purchase of concentrate (PoC) agreement), Kroondal is marginal
  - combining the Kroondal and Rustenburg operations and Sibanye group will deliver significant long term, sustainable cost and operational benefits. In the near term however, operational intervention may be required



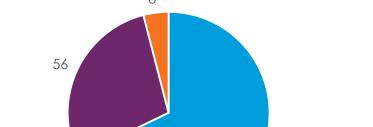
Note: Revenue pre-PoC

#### Kroondal: pressure remains on production and costs

## Sibanye

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- Significant business interruptions experienced and expected to continue:
  - regulatory stoppages
    - \$54 notices have resulted in estimated revenue loss of R135m for 12 months to June 2016
  - community-led protests
    - 39 community led protests over the last 52-weeks, with at least 30 being non-mine related
  - industrial action
    - recent unprotected AMCU strike resulted in estimated revenue losses of R56m



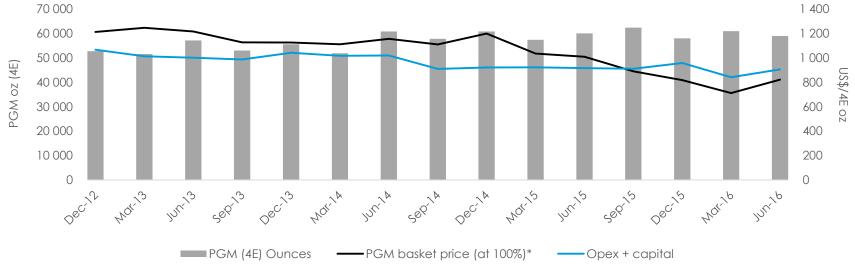
Revenue losses due to external factors (Rm)

- Section 54s
- Unprotected labour action
- Community disruptions
- Basket cost inflation above Consumer Price Index (CPI)
  - utility tariff escalation substantially in excess of CPI
  - wage inflation higher than CPI
- The actions of key stakeholders, who currently benefit from the North West PGM mines, threaten the sustainability of the mines
- Kroondal's position is by no means unique in the industry

#### Mimosa: notable performance despite headwinds



- Mimosa production of 29,491oz (4E attributable), was well above nameplate capacity
  - and has been consistently so in a very complex environment a remarkable achievement
- Consistent quarterly production increases resulted in a c.3% reduction in annual real cash costs and a c.14% reduction in real US\$ costs over last 3 years. Mimosa reported a cash operating cost of US\$766/oz (4E) for the quarter
- Progress is being made to expand production by 25% in a capital efficient manner, with a focus on reducing the required spend to well below existing estimates and reduce unit costs so as to deliver a robust IRR
- Base metal revenue adds approx. 22% to PGM revenue reported below



#### F2016 outlook\*

## Sibanye

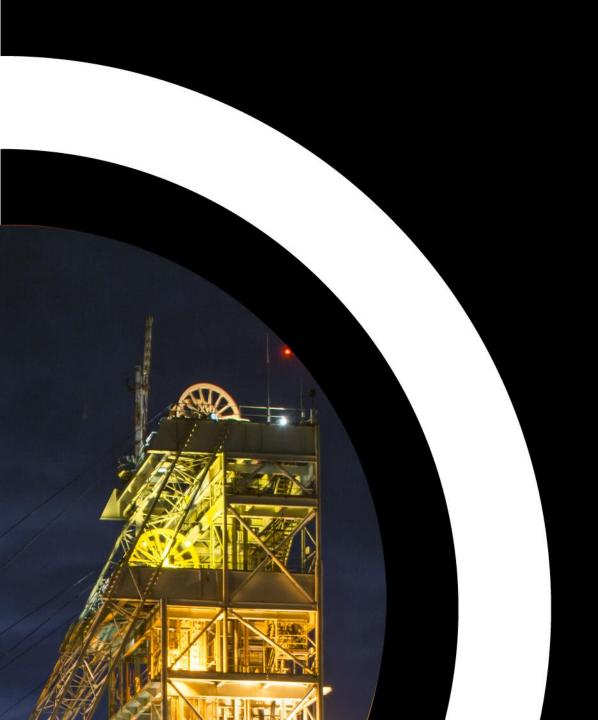
- PGM production forecast: approximately 260 000oz (4E)
- Average cash operating cost of R10 600/oz (US\$735/oz)
- Forecast capital expenditure: approximately R225 million (US\$15 million)
- Continued integration of acquired platinum assets low PGM prices and operational disruptions a near term challenge
- Rustenburg acquisition on track for completion in Dec 2016 quarter
  - completion of Rustenburg transaction will enable realisation of main synergies

\*For the 9 months ended 31 December 2016 (attributable) Assuming average of R14:50/US\$ for F2016





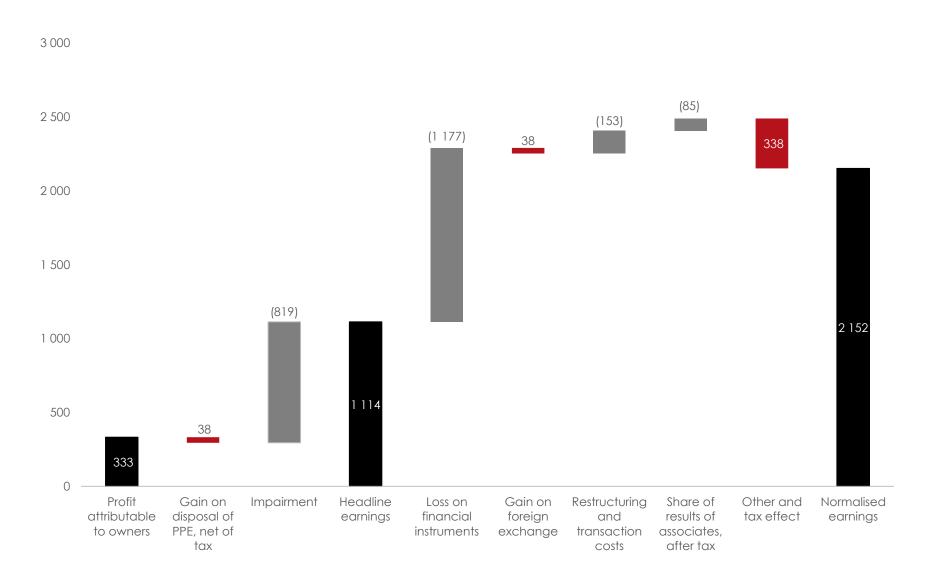




# Sibanye

## Financial Review

#### Reconciliation of earnings



#### Income statement

## Sibanye

#### Six months ended 30 June 2016

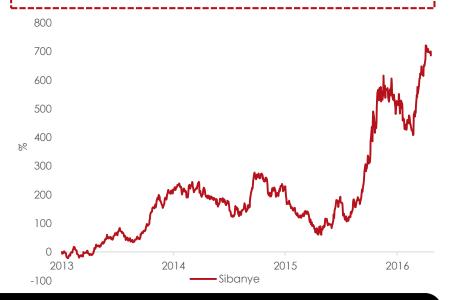
	Rand million	US\$ million
Net operating profit	3 447.5	224.2
(Loss)/gain on financial instruments	(1 177.0)	(76.5)
Net other costs	(493.0)	(32.0)
Profit before non- recurring items	1 777.5	115.7
Impairment	(819.1)	(53.3)
Other non-recurring items	(99.4)	(6.4)
Profit before royalties and taxation	859.0	56.0

#### **Impairment**

- Despite joint efforts of stakeholders, the Cooke 4
   Operation has been unable to meet required production and cost targets, and has continued to operate at a loss.
- A decision was taken to impair the Cooke 4
   Operation's mining assets by R816.7 million (US53.1 million).

#### Cash-settled share options

- SGL Phantom Share Scheme replaced the Gold Fields equity-settled share plans
- Cash-settled share options are valued at the end of each reporting period
- Significant increase in the fair value of the sharebased payment obligation mainly due to the significant increase in Sibanye's share price.
- Share price increased by approximately 120% during the 2016 interim period (over 500% from issue in May 2013 to end June 2016).
- Approximately 70% of Share Scheme rights vested during the period - R1,490 million (US\$97 million) in cash payments.
- Outstanding liability at 30 June 2016 R346m.
   Maximum remaining liability = R745 million



#### Gross debt, net debt and facilities at 30 June 2016

## Sibanye

Figures are in Rm unless otherwise stated	Facility	31 Mar 2016	30 Jun 2016	Available	Maturity
R2.5 billion revolving credit facility (RCF)	2 500	564	2 000	-	Dec-16
R2.0 billion term loan facility	2 000	998	1 249	-	Dec-16
Burnstone Debt <sup>1</sup>	1 808	1 738	1 779	-	No fixed term
US\$350 million RCF1	5 145	-	1 470	3 675	Aug-18
Uncommitted facilities	548	-	520	28	No fixed term
Franco - Nevada		21	11		
Gross debt		3 321	7 029		
Cash and cash equivalents		1 027	871		
Net debt		2 294	6 158		
Net debt excl. Burnstone	,2	591	4 413		
<sup>1</sup> Exchange rate R/US\$		14.65	14.70		
<sup>2</sup> Burnstone cash		35	34		

#### Net debt

- Borrowings: R5 250 million, excluding Burnstone Debt
- Cash: R838 million, excluding Burnstone cash

#### Pro forma net debt

The pro forma effects illustrate the impact of the acquisition of the Rustenburg assets on net debt:

Figures are in Rm unless otherwise stated	30 Jun 2016	Pro forma net debt post the Rustenburg acquisition
Net debt	4 413	5 913
Net debt to EBITDA	0.41x	0.55x



# Sibanye

Conclusion

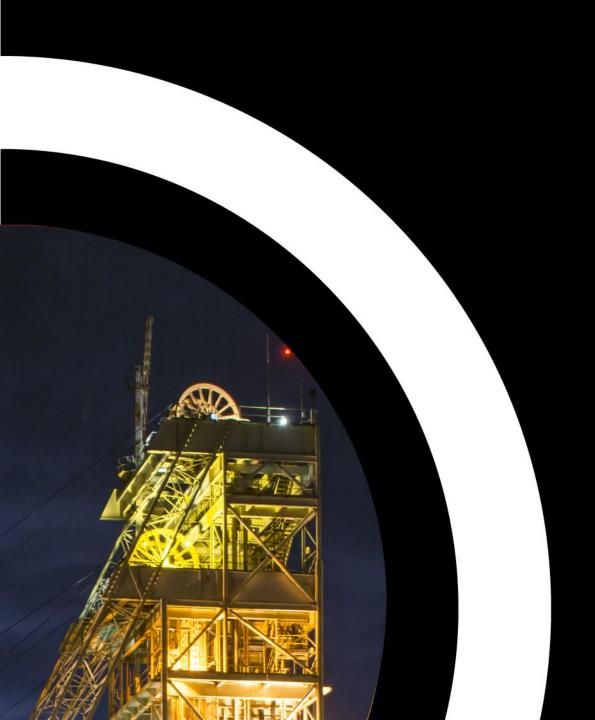
#### Conclusion

- Operational performance solid regression in safety performance impacting production and being addressed
- Commitment to industry leading dividend demonstrated again
- Cost management and capital discipline critical during periods of high margin
  - intensify cost management
  - no cross subsidisation of loss making production supply discipline
- Value accretive M&A opportunities less prevalent
- Integration of platinum division low PGM prices and operational disruptions a near term challenge
  - completion of Rustenburg transaction will enable realisation of main synergies









# Sibanye

Questions